



Practices: Corporate & Commercial Mergers & Acquisitions Private Equity

Education:

LL.B., South Kolkata Law College (1995)

Professional Affiliations:

Bar Council of West Bengal Incorporated Law Society, Kolkata International Bar Association, London Indian Council of Arbitration The Indian Law Institute The Bar Association of India Young Presidents' Organisation

Directorship:

Haigreve serves as an Independent Non-Executive Director on the Board of Directors of several Indian companies

Haigreve Khaitan

Senior Partner

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Haigreve Khaitan is a Senior Partner and leads the Firm's Corporate, M&A and Private Equity practices at the Firm. He is an elected member of the National Executive Committee of the Firm, which is responsible for the Firm's strategic growth and development. He is also one of the co-founders of the Firm's Mumbai office. He advises companies, boards of directors and financial institutions on a wide range of corporate matters, including mergers and acquisitions, private equity investments, corporate governance, corporate restructuring and other corporate and securities laws matters.

Haigreve has been involved in some of the most high-profile and complex M&A and private equity transactions in India and is sought after for his expertise by some of the most prominent Indian promoters, Indian and international companies, Indian regulatory agencies as well as some of the largest global funds investing in India. He advises a range of large Indian conglomerates and multinational clients in various business sectors, including financial services, manufacturing, retail, infrastructure, steel, software and information technology. A well-known name in India's legal industry, Haigreve is counted among the top lawyers of the country.

Haigreve is on the board of directors of various companies including Jio Platforms Limited, Torrent Pharmaceuticals Ltd, Mahindra & Mahindra Limited, CEAT Limited, JSW Steel Limited, Aditya Birla Sun Life Insurance Company Limited, Tech Mahindra Limited, Inox Leisure Limited and Borosil Renewables.

Representative Matters:

In his areas of expertise, Haigreve has advised and represented the following clients:

Mergers and Acquisitions

- Reliance Industries Limited on internal restructuring and multiple large acquisitions in (i) Oil & Gas and (ii) Digital / TMT sectors and (iii) Retail;
- Aditya Birla Nuvo and Grasim Industries on a USD 9 Billion restructuring;
- Vedanta Resources on a number of transactions, including its USD 2.6 Billion merger with Cairn India;

Bengaluru Chennai Kolkata Mumbai NCR Singapore



- Sterlite Industries (India) Limited on the acquisition of Asarco LLC for a total consideration of USD 1.7 Billion as well as Sterlite Power Grid Ventures on its divestment of 100% stake in multiple entities for USD 1.66 Billion;
- Zydus Wellness and Cadila Healthcare Limited on their acquisition of Heinz India for USD 650 Million;
- IHH Healthcare Berhad on the acquisition of Fortis Healthcare Ltd for USD 565 Million;
- JM Financial Asset Reconstruction Company in Brookfield's acquisition of Hotel Leela Venture for USD 550 Million; and
- Promoters of Birlasoft (India) Limited on the acquisition of KPIT Technologies Limited's IT business.

Private Equity

- Advised the Blackstone Group on acquisition (through funds managed by it) of a controlling stake in Simplilearn Solutions Private Limited, a leading online learning 'bootcamp' based in India offering digital skills training and courses to working professionals all over the world;
- TVS Motor Company Limited on a green field joint venture between Emerald Haven Realty Limited and Keppel Land Limited, Singapore, acting through its wholly-owned subsidiary, Orizona Pte Ltd;
- Apax Partners on a number of transactions, including (i) the acquisition of a controlling stake in Healthium MedTech by its portfolio company Quinag Acquisition for USD 300 Million and (ii) the acquisition GlobalLogic, Inc. from a number of financial sponsors;
- The Blackstone Group on exits from Gokaldas Exports Limited, CMS Infosystems, Jagran Prakashan and Gateway Rail Freight, among others;
- The Ashok Goel Trust on a majority stake sale in Essel Propack Ltd to the Blackstone Group for USD 462 Million;
- Advent International on the acquisition of a controlling stake in Manjushree Technopack from Kedaraa Capital and the promoters;
- AVTEC Limited on the acquisition of minority stake by Warburg Pincus and exit of Actis from AVTEC; and
- Baring Private Equity Asia on the acquisition from the promoters of Hexaware and General Atlantic for USD 420 Million.

Policy Work:

Haigreve is involved in policy drafting / advisory work and is a member of various high-level committees, such as:



- Federation of Indian Chambers of Commerce & Industry (FICCI): member of (i) the National Executive Committee and (ii) the Capital Markets Committee;
- Securities and Exchange Board of India (SEBI): member of the Fair Market Conduct Committee;
- Government of India: member of the Competition Law Review Committee; and
- National Institution for Transforming India (NITI Aayog): member of High-Level Consultation with CEOs and Entrepreneurs.

Recognitions and Accomplishments:

Haigreve has been consistently recommended by many of the world's leading law chambers and accreditation bodies. Sources also praise him as an "outstanding lawyer" who is "extremely good and very sharp when it comes to large transactions". He has been acknowledged for his experience and expertise by:

- Chambers and Partners as a "Star Individual" for M&A and an "eminent practitioner" for Private Equity;
- The Legal 500 as a "Leading expert" for Corporate and M&A;
- IFLR 1000 as a "market leading" lawyer for Corporate M&A;
- India Business Law Journal amongst top 100 lawyers in India; and
- Who's Who Legal as a "Thought Leader' for M&A and Governance in India.